



arya

India's Agricultural Value Chain Integrator

Play 2 Minute Intro Video



Arya Leveraging AIF



Company Philosophy

- Arya specializes in farmgate level storage in primary & secondary agri-centers
- Farmgate level storage critical to company's survival and growth
- Manages 3.0 Million Tonnes of commodities with a digital warehouse listing of 7.0 Million Tonnes
- Working with 4000 warehouse owners in agri-markets
- >450 FPO relationships



AIF Opportunity

- Enhanced farmgate level infrastructure
- Increased salience for FPO associations
- Upgrading existing Infrastructure & adding new Infrastructure
- Strengthened WH Owner relationships
- Greater customer satisfaction with decentralized on-demand storage
- Efficient handholding support of BCG



Some Projects Supported



Anup Mohota, Hinganghat, Maharashtra

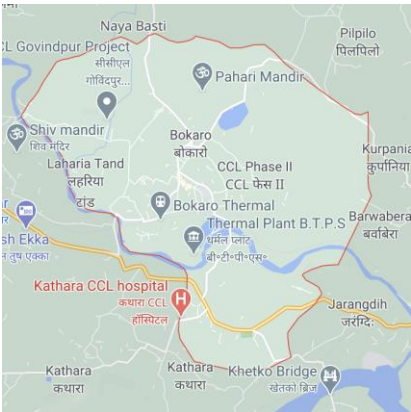
Existing WH
Partner of Arya

Farmgate level
Infrastructure of
2000 MT

Upgradation &
extension to
existing
Infrastructure

Credit at 5.5 % under
AIF

Comfort on
occupancy from Arya



Mahiya Ventures, Bokaro, Jharkhand

New Relationship for
Arya

Farmgate level
Infrastructure of
2500 MT

New
Infrastructure

Credit at 5.5 % under
AIF

Comfort on
occupancy from Arya

Arya works with ecosystem players to promote farm gate storage leveraging technology for an integrated solution



Learnings and Recommendations



Inclusion of Flexible Hermetic Storage Technology under AIF

- Flexible Hermetic Storage solutions to beat the last mile shortage of warehousing
- Lower Capex requirement
- Suitable to store multiple commodities almost anywhere
- Realtime quality information

Aggregation

Storage Solutions

Financing Solutions

Market Linkages



agChain

Encourage Integrated solutions

- Standalone warehousing has constraints in absence of warehouse receipt financing
- Market linkage solutions at warehouse level
- WDRA accreditation with AIF when supported by professional players like Arya